

**Group Profile** 

Rubber and Beyond, Driving Our Future

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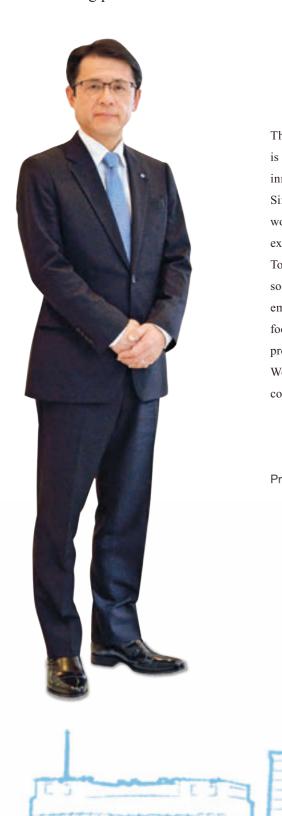


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# Our Philosophy

"Purpose" is the starting point of the Sumitomo Rubber's Philosophy Structure



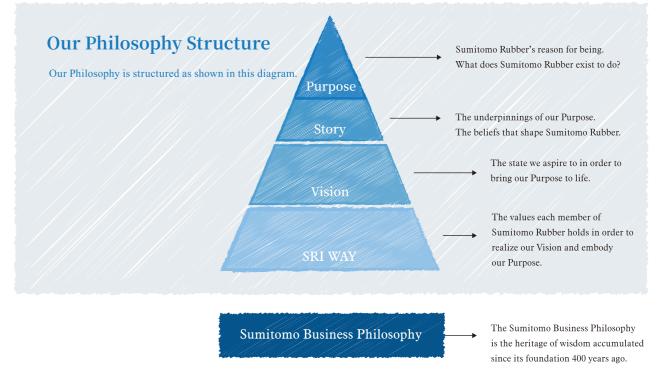
The purpose—the reason for being—of the Sumitomo Rubber Group is expressed in Our Philosophy by the following phrase: "Through innovation we will create a future of joy and well-being for all."

Since introducing modern rubber technology to Japan, we have worked hard to ensure our customers all over the world can experience joy and well-being.

To quickly respond to the increased demand for sustainability in society and today's business environment of irregular change, by embodying Our Philosophy and offering products and services focusing primarily on tires, sports, and industrial products, we will provide joy and well-being to support people, society, and the future. We look forward to and greatly appreciate your continued support, cooperation and feedback.

S Jamamolo )

President and CEO, Representative Director



Purpose Our Reason for Being

Through innovation we will create a future of joy and well-being for all.

#### Story Our Beliefs

A unique belief in the material possibilities of rubber.

A track record of multiple world firsts

through industry-leading rubber technology,

and beyond that, relentless dedication

to the innovation and development of new technologies.

A singular focus on creating value that exceeds expectations in response to the trust our customers and society place in us.

Supporting individuals, society, and the future;

through innovation creating a future of joy

and well-being for all.

We are Sumitomo Rubber Industries, and this is what we are for. Vision The State to Which We Aspire

Uniting our diverse strengths, growing together, driving and thriving on change.

\*Basis of Our Philosophy

SRI WAY The Values We Hold

#### Being reliable and worthy of trust

Facing forward with honesty and integrity, responding to the trust our customers, our colleagues and our society place in us.

#### Seeking out challenge

Being unafraid; having the courage to persist in the face of failure.

#### Valuing one another

Understanding and respecting each other's individuality and perspective.

#### Slogan

Rubber and Beyond, Driving Our Future





# Our History

Making life better with creative ideas and technologies

## Alive and well over 400 years later — the "Sumitomo Business Spirit"

Sumitomo Group founder Masatomo Sumitomo laid out his business principles in a book he titled "Monjuin Shiigaki." His teachings therein have been passed down through the Sumitomo Group for over 400 years firstly as the "Business Principles" and secondly as the "Business Spirit" of the Sumitomo Group.

## Making others happy That was the motivation behind Dunlop's first step.

In 1888, Irish veterinarian J.B. Dunlop invented the first practical pneumatic tire — for his son's tricycle. Hatched from love, the altruism that led him to make tires so that his son "would enjoy riding his tricycle more" has been carried forward and continuously applied to creating new values intended to bring joy and happiness in new ways.



#### History

2019

2020

2021

2023

1888 J.B.Dunlop invented the world's first practical pneumatic tire. 1909 Established as the Japanese branch of Dunlop Rubber Co. of the UK — Dunlop Rubber Co. (Far East) Ltd. 1913 Produced Japan's first automobile tire. 1930 Produced Japan's first golf and tennis balls. 1954 Produced Japan's first tubeless tire. 1960 Sumitomo Electric Industries, Inc. and Sumitomo Corporation invested in the company. 1963 Ratio of Japanese investment in the company exceeded 50%, company renamed to Sumitomo Rubber Industries, Ltd. Produced Japan's first radial tire. 1966 1999 Formed alliance in the tire business with The Goodyear Tire & Rubber Company of the U.S. Merged with The Ohtsu Tire & Rubber Co., Ltd. 2003 2013 Produced the world's first\* 100% fossil resource-free tires. \* Since synthetic rubber became the mainstream \* Based on our in-house research 2015 Dissolved the alliance agreement and joint ventures with The Goodyear Tire & Rubber Company. 2017 Acquired the DUNLOP Brand Overseas Business.

Commenced sale of the world's first\* tires

Established corporate philosophy structure "Our

Established Long-Term Sustainability Policy "Driving Our Future Challenge 2050".

Formulated TOWANOWA, a Circular Economy

incorporating cellulose nanofiber.

Concept for the tire business.

Philosophy".

Sumitomo Rubber Industries, Ltd.

#### Products handled

Tires (passenger cars, truck/bus construction vehicles, agricultural vehicles, industrial vehicles, race/rally vehicles, motorcycles), aluminum wheels, golf and tennis goods, rubber parts for medical applications, rubber parts for office equipment, vibration control dampers, floor coating, civil works and marine facilities, artificial turf for sporting facilities, rubber gloves, portable ramps for wheelchairs, and so on.





# Our Global Network

Recognized the world over, Sumitomo Rubber



Our Domestic Bases

The network in Japan behind Sumitomo Rubber's stable quality and supply

# SMART TYRE CONCEPT

Efforts to develop technology focused on the tires of the future

Safety Technologies Technology development to support safety and peace of mind

**Sensing Core** 

Our software technology makes tires into sensors, for detecting conditions like slipperiness of the road surface, and the tire wear condition.

**Performance Sustaining Technology** 

By minimizing degradation in performance resulting from tire wear or deterioration of rubber, tires retain the same performance as they have when brand new. In 2019, we began using this technology in our passenger tires.

**Active Tread** 

Our tires respond to any road surface, including wet or icy conditions. The tread rubber we use in our tires is able to actively respond to changes in road conditions and adapt to ensure optimum performance.

**Airless Tires** 

GYROBLADE is a tire that does not require inflation and never punctures.

**ENASAVE** Technologies

Technology development to save resources and improve sustainability

Life Cycle **Assessment (LCA)**  LCA improves the environmental performance of tires throughout their entire life cycle, and contributes to the realization of a recycling-oriented society. In 2019, we launched tires that use "Cellulose Nanofiber", a high-performance biomass material.

Solution Services

Tire-related services

By using digital tools, we remotely monitor air pressure and other aspects of tire status, and contribute to predictive maintenance and handling of tire problems such as punctures.

# Our Technologies Engineering ourselves a position one step ahead of the times

As the idea of MaaS (Mobility as a Service) has made progress, there has been a major change in the performance characteristics asked of tires. As this continues, we have summed up our efforts in tire development and related services in the term SMART TYRE CONCEPT. Through this, we aim to contribute to the mobility society of the future in a variety of ways, and realize a sustainable society.



# Our Areas of Business

Our products are virtually everywhere people live, work and play.



# business Serving the joy of driving All across society and life's daily activities, people everywhere are riding on Sumitomo Rubber tires, whether cars, industrial vehicles, motor sports or what have you. This is part of our motivation and commitment to making people- and environment-friendly tires under our main brands - DUNLOP and FALKEN.

## Brands



# Our pioneer brand with which we have pursued safety and environmental performance

Ever since J.B. Dunlop invented the world's first practical pneumatic tire in 1888, DUNLOP has evolved alongside the history and advancement of cars and tires. With this pioneer brand of ours, we employ state-of-the-art simulation technology to make sure these tires are safe, environment-friendly and fuel efficient. Moreover, we use the rubber technology we have cultivated in tire development to develop high-performance products for golf, tennis and other sports.

### SYNCHRO WEATHER





#### Our global brand for people who like driving

The FALKEN brand was born in 1983 by applying technologies tested and honed in the motor sports arena to commercial tires. As a product, it features uncompromising quality and pursues the fun of driving. FALKEN is a global brand that spreads from Japan to the quality-sensitive European market, USA, India, China and Australia under the brand statement of "On the Pulse."





# Categories



We have a wide lineup of tires for every kind of street vehicle from typical passenger cars to trucks and buses. Our tires also serve a broad range of uses as we offer summer tires, winter tires, all-season tires and more.



These products are designed for the array of vehicles used in agriculture, e.g., tractors, tillers, transport vehicles, farming implements, etc.



These tires are specially developed for racing and specifically to meet the speed, endurance or other performance requirements demanded by each race. Precisely because of the good performance they deliver, these tires are widely used on race and rally circuits.



Instant Mobility System (IMS)

\*IMS is a kind of emergency puncture repair kit.

These systems are installed in many vehicles for their ability to offer an emergency fix for punctured tires. By inserting a repair agent into the punctured tire and then filling it with air, the tire can be driven on temporarily until it is replaced.



We supply tires that help improve work efficiency on construction sites by performing stably under all sorts of harsh conditions.



These products support a diversity of work conditions such as heavy loads and low-speed driving. They come in multiple purpose-specific profiles including pneumatic, Trukush and solid rubber.



We offer a wide range of motorcycle tires that cater to various types of vehicles, from on-road to off-road.



#### **Deflation Warning System (DWS)**

\*DWS is a kind of tire pressure monitoring system

These systems analyze wheel speed signals from the rotation of tires to detect and notify the driver of decreases in tire air.

# Motorsports

We develop purpose-specific tires to deliver the fun of motorsports and circuit racing for a wide range of competitive driving events from the Super GT to dirt trials and motorcycles. But, that is not the only way we are supporting the development of motorsports. To do more, we also sponsor races and train young drivers.











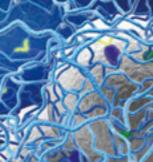
## R&D

As part of our promise to customers around the world to provide them with safe sound products, we are busy every day promoting research and development at our state-of-the-art test labs and proving grounds.













# Sports Business

Providing users the means for a more fulfilling life through sports

Advanced technology enhances your sports life.

We offer user-friendly, high-performance products like golf clubs and tennis rackets. And through our management of golf and tennis schools, we are supporting your daily mental and physical health.



# Golf Equipment









With our XXIO, SRIXON and Cleveland Golf brands, we offer everyone who loves golf a broad lineup from which they can choose the clubs and balls that best match their level and style of play.







Since its 2000 debut, XXIO has established a strong golf brand presence, earning widespread popularity among golfers for its exceptional flight performance, shot-making ease, and invigorating hit sound. The gold part of its distinctive X logo, the XXIO Arrow, symbolizes a new world of golf and the gateway to the future of golf. It embodies our aspiration to be an enduring lodestar beckoning golfers to enter the future of the game





#### DEDICATED TO IMPROVING YOUR GAME

SRIXON is our brand for aggressive golfers who crave victory. Advanced SRIXON technology maximizes the potential of players who are driven to up their game. We work closely with world-class golfers at the top of the PGA Tour rankings to develop top-notch gear —gear responds to their passion for the game and their drive to conquer new challenges.

SRIXON takes its name from the initials for Sumitomo Rubber Industries and ON, signifying Onward.





#### WHERE SCORING MATTERS

Approach shots and putting in the short game are crucial factors in determining overall golf scores. For pro golfers, they are the decisive element of victory. For amateurs looking to up their game, they can make a critical difference in bettering one's score. Cleveland Golf specializes in wedges, the clubs that are essential for success with these sensitive shots. Their clubs are the go-to choice for many pro golfers competing internationally, and have made a name for themselves in Japan as clubs that "lock in victory."

# Racket Sports Equipment

#### **DUNLOP**





#### Tennis, Soft Tennis, Padel, and Squash Equipment

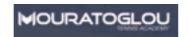
Through our main brand DUNLOP, we are providing athletes with the high-performance products they need such as rackets, shoes, wear and accessories. Moreover, our tennis balls are highly rated for their stable quality and have been adopted for many major tournaments, including the Australian Open, one of the four Grand Slam tennis tournaments.

Through racket sports, we will work hard to improve the value of the DUNLOP brand.

#### Making Tennis More Popular and Exciting

Sumitomo Rubber is an official sponsor of the IMG Academy (USA) and the Mouratoglou Tennis Academy (France), both of which have turned out many of the world's top tennis players. By supplying our rackets and balls, we are helping develop young players and, from that, make tennis more popular and exciting.





## Survice

#### Golf Tournaments



#### **Operating Golf Tournaments**

We plan and manage many big tournaments where top professionals battle it out, like the "Dunlop Phoenix Tournament," which is one of the major events staged in Japan every autumn. We also are working to develop and spread the sport through fun events for junior players and families.

#### Golf School & Tennis School



#### Golf School & Tennis School

GOLF SCHOOL
TENNIS SCHOOL
TO Helping everyone from beginners to

We operate schools all across Japan that are helping everyone from beginners to advanced players improve their skills. With our golf schools, we are one of the largest provider of lessons and coaching in Japan with about 90 golf schools and about 40 years of experience. The popularity our golf schools enjoy stems from an original approach to instructing that incorporates fitness. With our tennis schools, we boast a team of seasoned coaches that tailor lessons to the player's skill level, which players everywhere warmly welcome.

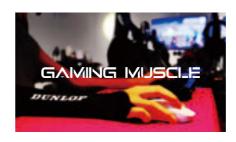
#### Golf Course



#### **Operating Golf Courses**

We put our years of know-how gained from our extensive business in the world of golf into operating a golf course in Kobe, Hyogo Prefecture that golfers are sure to eniov.

## New business



#### e-sports

We are now participating in e-sports, which is drawing attention as a new sports domain after golf and tennis. We plan, develop, and market goods that help players avoid the physical pains and fear of injuries that may occur due to long hours of play. Going forward, we will drive healthy growth in the world of e-sports so everyone can enjoy it for years to come with peace of mind.

# Industrial Products Business! Supporting Happier lives At Sumitomo Rubber, we make numerous industrial products from the rubber engineering know-how and technologies we have fostered over the years. Moreover, alongside the growing needs in this world, we are expanding our fields of endeavor from industrial infrastructure to medical care, health care and consumer lifestyles. The whole world is watching us for the possibilities we will unleash with ou advanced technologies. 21

# High-Performance Rubber



**Vibration Control Dampers** 

Our proprietary "High-Damping Rubber" is protecting homes, buildings, bridge cables and other structures from swaying caused by



High Ozone-Resistant Rubber Bearings for Bridges

Made with our proprietary technologies, these ozone-resistant rubber bearings help make bridges safe and secure over the long term and reduce the lifecycle costs of the bridges.



Rubber Parts for Medical Applications

Rubber is also used as stoppers for syringes and medicine bottles. At Sumitomo Rubber, we are using proprietary compounding technology to ensure the safety of medical products that are supporting "life-saving care."

## Life & Industry



Rubber Parts for Office Equipment

Rubber is also used on copy machines and printers in all sorts of ways such as to convey paper and transfer text and images.



#### Rubber Gloves

We have a wide range of gloves for different purposes from housework to commercial use. All of our gloves are of course easy to use and made with environmental considerations



#### Portable Ramps for Wheelchairs

Lightweight and sturdy, these wheelchair ramps are easy to use both at home and public places like train stations. We are currently supplying them to countries in America and



#### Civil Works and Marine Facilities

Rubber is used on the ocean and underground. Designed to enhance the safety of ships when they come along dockside, these marine fenders are unbelievably large in size and can weigh upward of ten tons.



Our technology portfolio does not stop with rubber. A coatable floor system we produce from resin is widely used in public places and factories.



#### Artificial Turf for Sporting Facilities

Surprising to many, we make and provide artificial turf for all sorts of uses from tennis courts to soccer, rugby and American football fields, and more.